

CATCH SERVICES INC.,



PROFILE



Background

owing to dynamic market conditions, globalization, the constant churning of economies, debt recovery has become an increasing challenge for Banks and NBFCs.

Increasing employment opportunities, access to low-cost loans, lifestyle demands, has lead to an increase in consumerism.

Due to a significant increase in defaulters, Banks and financial institutions have no choice but to outsource debt recoveries to professional firms, enabling them to focus on the core functions of their Business.

About us

Preferred partner for
commercial debt recoveries
in India



Vision

"To be the leading loan recovery partner that transforms debt resolution into a positive and transparent experience, fostering financial stability for our clients and their customers."

Mission

Desire

Eradicate the leakage involved during debt recovery process by implementing digital collections strategies

Responsibility

Educate the debtors on the adverse effects of missing their payments with the help of DRA qualified associates

Relations

Outreach the debtors post their payments to encourage them to continue do the same to help the connectivity intact

Creative

Infuse technology to manage the entire debt recovery process in hassle free way and which, in turn, provides insights to the lenders

CATCH SERVICES



Catch Services Inc is a well-established financial services enterprise specialising in legitimate, professional debt recoveries with an incredible track record of over 16 years. The firm is renowned for its extremely innovative approach to Skip tracking services, unique for each case.

Catch Services Inc has been empanelled by leading banks and financial institutions in India and abroad for debt recovery services, with a recovery rate of over 80%.

Catch Services Inc is emerging as one of the top debt recovery services company in Bengaluru and is poised to scale its operations nationwide through a network of local service providers, and a dedicated call centre.

OBJECTIVES

To facilitate the settlement of debts between institutions and their clients through ;

- ◆ Amicable, legitimate approach
- ◆ Ethical and professional processes to debt settlement
- ◆ Peaceful, Hassle-free settlements



SERVICES



CORE STRENGTHS

- ◆ Highly networked Management team
- ◆ Synergy through broad basing of business interest and resources
- ◆ In-depth market knowledge
- ◆ An excellent database of defaulters (especially Bengaluru)
- ◆ Need-based analysis and approach to the market and the consumer
- ◆ Sophisticated infrastructure to focus on specialised deployment of human resources
- ◆ Financial flexibility through cross-subsidy of parallel business operations
- ◆ Ability to scale operations through recruitment of qualified, trained professionals



INFRASTRUCTURE

- ◆ Over 3000 sq.ft, office space

- ◆ Furnished and Equipped with workstations

- ◆ 100 Personnel with dedicated Work Stations

- ◆ State-of-the-art Call Centre with dialler



HUMAN RESOURCES

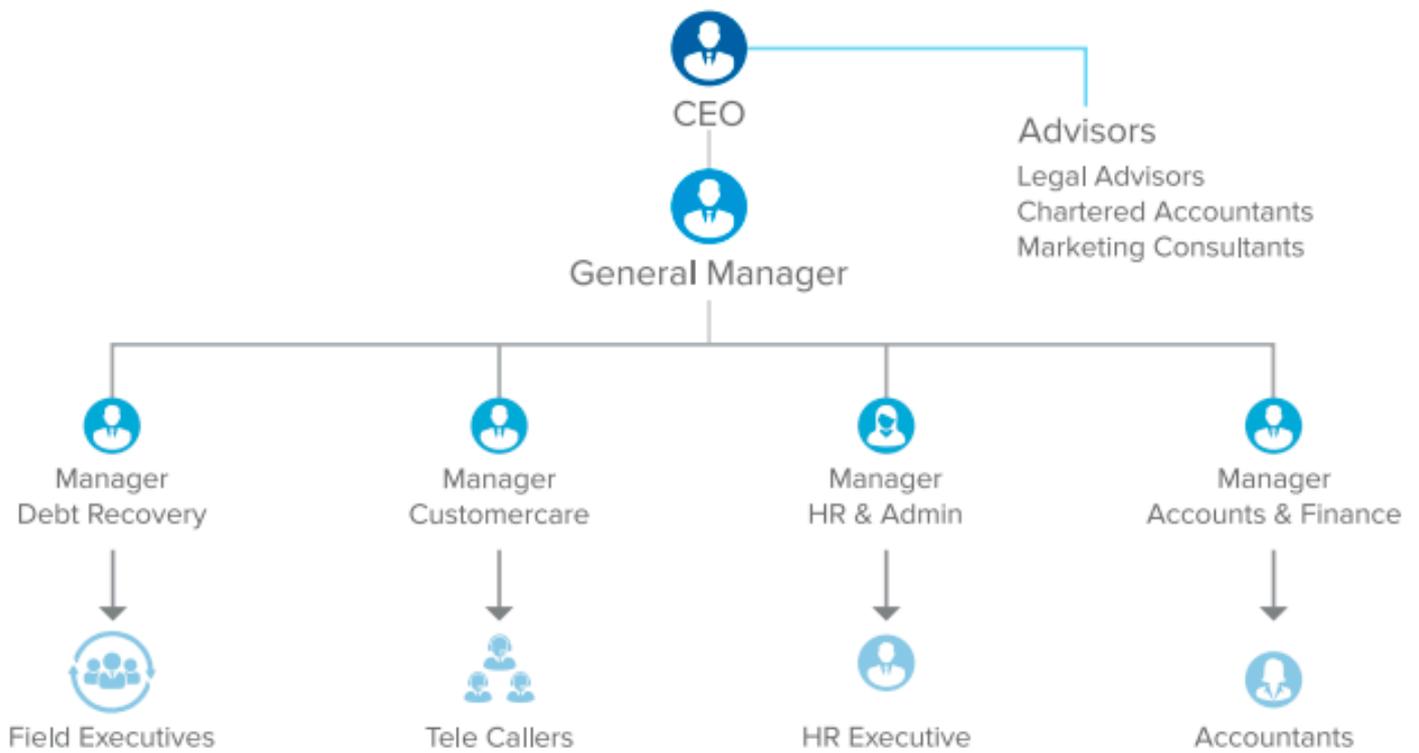


Catch Service Inc has over 150 qualified and trained resources, specialised in debt recoveries, headed by a specialised management team.

Based on the continuous requirements, the management dynamically recruits the required professionals to meet the client's needs.

- ◆ General manager
- ◆ 4 Managers
- ◆ 10 Team Leaders
- ◆ 100 Tele callers
- ◆ 120 Field Executives
- ◆ 1 HR Manager
- ◆ 1 HR Executive
- ◆ 2 Accountants

ORGANISATION STRUCTURE

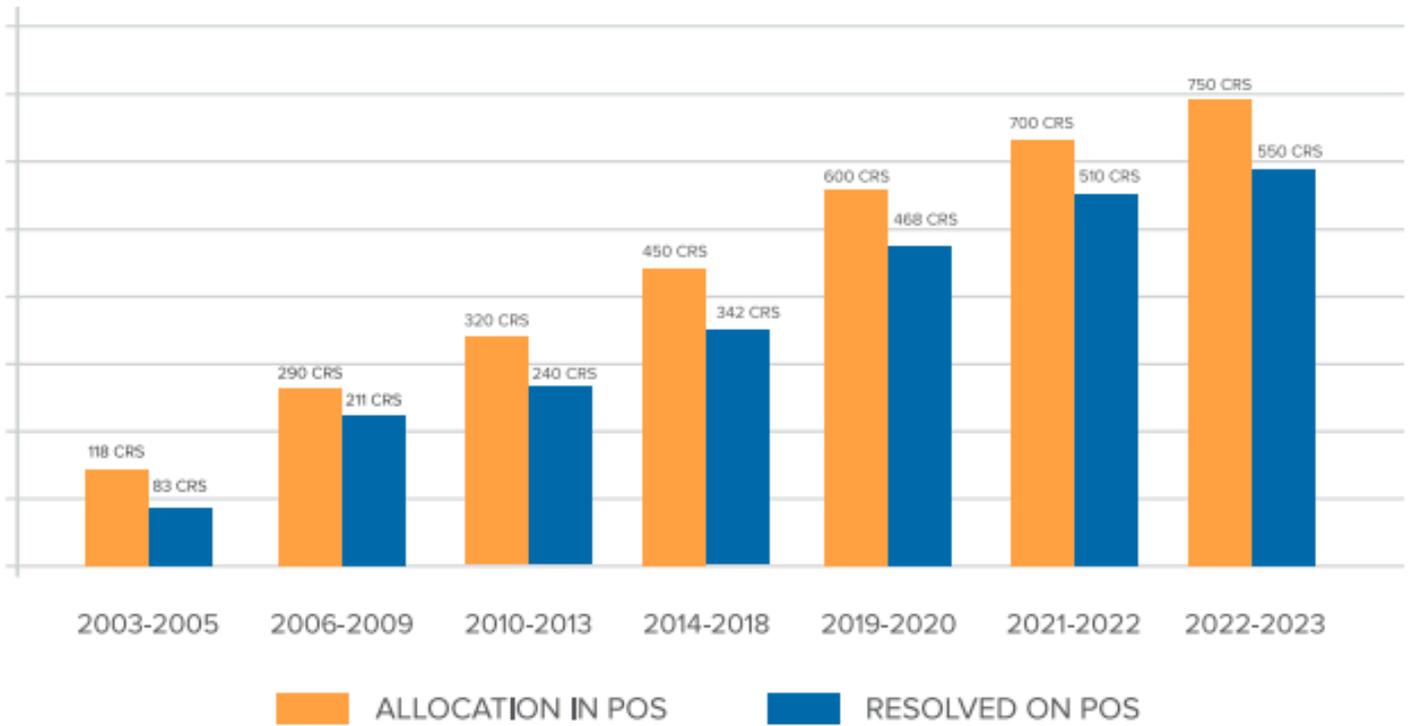


TRACK RECORD





DEBT RECOVERIES



PORTFOLIOS MANAGED

CLIENTS	PORTFOLIOS MANAGED
AIRTEL	MOBILITY
VODAFONE	MOBILITY
TATA MOTOR FINANCE LTD	AUTO, COMMERCIAL VEHICLE
AXIS BANK LTD	CREDIT CARDS AND PERSONAL LOANS
L&T FINANCE LTD	AUTO, COMMERCIAL VEHICLE, TWO WHEELER, AND HOME LOANS
JANALAKSHMI BANK LTD	PERSONAL LOAN
HDFC BANK LTD	AUTO LOAN
ICICI BANK LTD	PERSONAL LOAN AND CREDIT CARDS LOANS WRITE OFF
MONEY VIEW (NBFC)	PERSONAL LOAN APP BASED FINANCE
VARTHANA (NBFC)	SCHOOL DEVELOPMENT LOAN
LOAN ZEN (NBFC)	COMMERCIAL VEHICLES LOANS
RELIANCE COMMERCIAL LOANS(NBFC)	TWO WHEELER LOANS
RELIANCE AUTO LOANS (NBFC)	AUTO AND PERSONAL LOANS
CAPITAL FIRST (IDFC BANK LTD)	TWO WHEELER LOANS
RELIGARE FINVEST LTD (NBFC)	ARBITRATION
VOLVO FINANCIAL SERVICES (NBFC)	AUTO, CONSTRUCTION EQUIPMENT, AND COMMERCIAL VEHICLE LOAN
BAJAJ FINANCE LTD (NBFC)	CONSUMER DURABLES AND TWO WHEELER LOANS



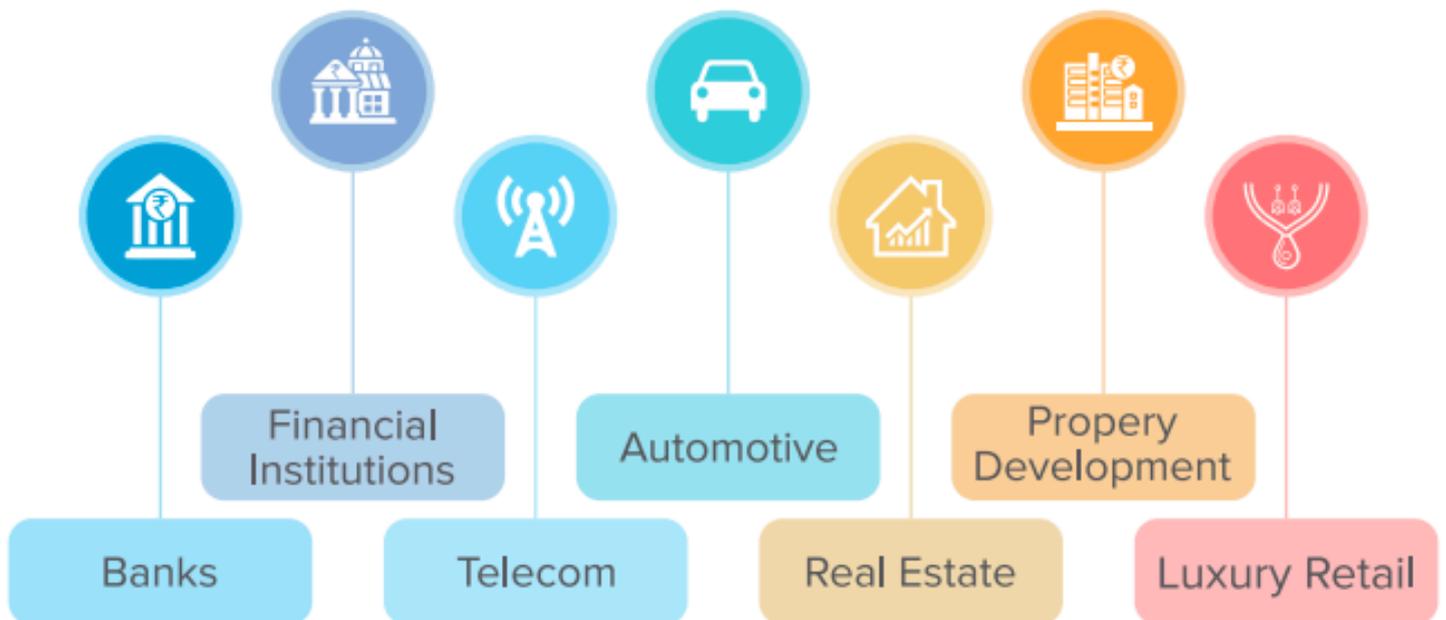
PERFORMANCE MATRIX

PRODUCTS	X (CURRENT)	1-30 DPD	30-60 DPD	60-90 DPD	90-120 DPD	120-150 DPD	150-180 DPD	180-210 DPD	STATUS
CREDIT CARDS	92%	85%	75%	60%	50%	40%	35%	30%	SETTLEMENT
PERSONAL LOANS	85%	75%	60%	50%	40%	30%	SETTLEMENT	X	X
AUTO LOANS	92%	85%	75%	60%	50%	40%	35%	30%	SETTLEMENT
COMMERCIAL VEHICAL LOANS	90%	82%	78%	X	X	X	X	X	SETTLEMENT
CONSTRUCTION EQUIPMENTS	92%	85%	75%	70%	SETTLEMENT	X	X	X	X
HOME LOANS	95%	90%	85%	X	X	X	X	X	SETTLEMENT
SCHOOL DEVELOPMENT LOANS	95%	90%	85%	75%	SETTLEMENT	X	X	X	X

VALUE PROPOSITION

	Credible		Ethical & Reliable
	Efficient (over 80% rate of recovery)		Business acumen
	Professional		Legitimate
	Highly experienced resources		Highest levels of Integrity & Commitment
	Fast Action		Process-driven

DOMAINS SERVICED



REFERENCES

With due respect to our clients and their business, Catch Services Inc maintains the highest levels of integrity and confidentiality.

To uphold our values and also the relationships, we do not disclose the references, as this is classified information.

However, if necessary, with due approvals from our clients, we shall share references with potential clients to listen to our success stories from clients.





Thank you

“Through legitimate debt recoveries, we ensure a sustainable business, while strengthening the relationships with your debtors”

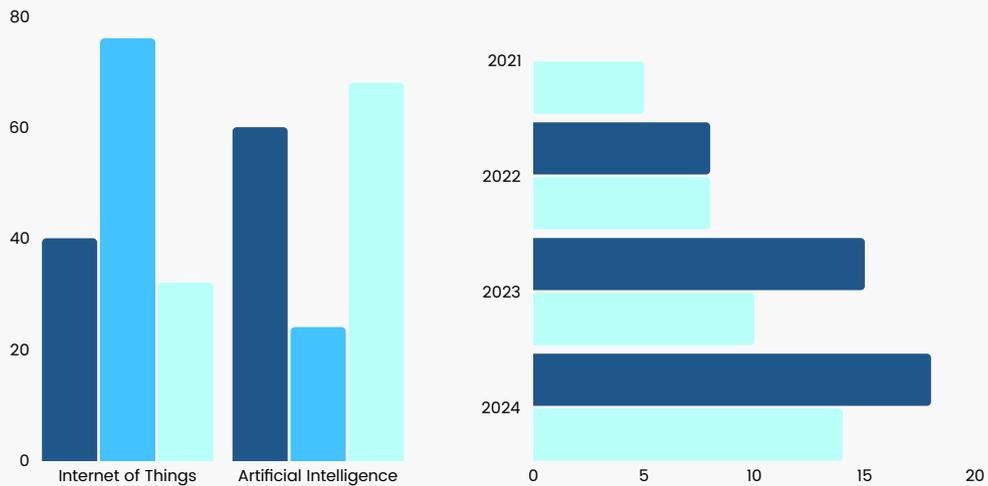
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Business Model



Describe how to monetize, who your customers are, distribution channels or fee structure. The goal is to get an idea of how this business will survive your product or service and tell how your company will make money and achieve its goals.

Yearly Developing

67% - 82%

The Ratio

1:4 - 1:3

Competitive Advantage

Niche

We may offer products or services that are more unique or new to the market than our competitors.

Easy

Relationships are a gift because they greatly influence the exposure of our products and services.

Agile

Offers a market advantage that is more focused according to market needs than a more general market.

Compact

We may offer products or services that are more unique or new to the market than our competitors.

Function

Relationships are a gift because they greatly influence the exposure of our products and services.

Trend

Offers a market advantage that is more focused according to market needs than a more general market.



Our Super Team



Aaron Loeb

Chief Executive Officer
& Founder



Olivia Wilson

Chief Marketing
Officer



Chidi Eze

Chief Operating
Officer

Thank You

Because, we're here to help

Write down your hopes for the future of your company.
Don't forget to thank the company for the opportunity and
convince related parties to support your company.



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